

## Certified System Integrator Program

Your trusted partner for certified system integration



- A certified program that delivers smart, affordable solutions
- Expand and update your technical skills and capabilities
- Improve efficiency and create optimized information, flow, control & management solutions to meet customer needs

# Drive your customer's next automation solution with Omron

## Design, deliver & optimize Omron global turnkey solutions

As a system integrator, your experience, skills and partnerships are essential to the success of any automation project.

Our Certified SI Program expands your existing knowledge and capabilities by providing a variety of tools, training and support via Omron's vast global network.

As part of our on-going commitment to mutual growth, the SI Program helps you:

- Reach more customers with value-added services that can scale and grow your business
- Expand and update your technical skills and capabilities
- Improve efficiency and create optimized information, flow, control & management solutions to meet customer needs

Get in touch with our dedicated expert team to see how we can work together to keep you competitive and drive business.



## Omron Specific Expertise

Expand your “fluency” in Omron specific systems, including specialized certification training in one or more key areas:

- Automation Track (SYSMAC/Motion, Vision, Advanced Motion, Safety)
- Mobile Robot Track
- Fixed Robot Track

## Ongoing Support, Tools & Training

With rising costs and changing regulations, your customers require smart, efficient, flexible and reliable solutions to help keep systems running. Omron helps you design and deliver affordable automation with:

- Technical support and training on product updates and new releases
- Enhanced technical skill set training – from certifications to licenses, to no-charge classroom and e-learning
- On-going co-marketing including identity, publications, events and local sales engagement

## Collaboration & Expectations of Partnership

Our tiered framework provides greater benefits to partners who are committed to an active and extensive relationship with Omron. Our goal is to provide the most productive and cost-effective automation solutions for our mutual customers.

When you meet varying levels of participation and training criteria, you access our vast global network for continued co-marketing and growth opportunities. Just a few of the preferred support benefits include:

- Promotion on Omron’s website as a “certified” integrator
- Showcase and active exposure for success stories in Omron publications and media channels
- Access to additional e-learning and discounted tech training
- Participation in Partner Network events
- Participation in new technology testing and market trends

## What can I do to get started?

STEP 1



Contact us today to learn more about how you can become an Omron Certified System Integrator Partner.

STEP 2



Our team assesses each potential partner based on their unique mix of industry expertise, technical skills, partnership, and commitment.

STEP 3



Enrolled partners receive continued support, tools and training from Omron to ensure mutual success and growth.

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